



# Oncopeptides Q1 webcast

4<sup>th</sup> May 2023



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Oncopeptides is a global biotech company focused on research and development of therapies for difficult-to-treat hematological diseases. The company uses its proprietary Peptide Drug Candidate platform, PDC, to develop compounds that rapidly and selectively deliver cytotoxic agents into cancer cells. Pepaxti® (melphalan flufenamide, also called melflufen) has been granted Marketing Authorization, in the European Union, the EEA-countries Iceland, Lichtenstein and Norway, as well as the UK. Pepaxti is indicated in combination with dexamethasone for the treatment of adult patients with multiple myeloma who have received at least three prior lines of therapies, whose disease is refractory to at least one proteasome inhibitor, one immunomodulatory agent, and one anti-CD38 monoclonal antibody, and who have demonstrated disease progression on or after the last therapy. For patients with a prior autologous stem cell transplantation, the time to progression should be at least 3 years from transplantation. Melflufen was granted an accelerated approval in the US in February 2021, under the trade name Pepaxto®. The product is currently not marketed in the US.

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**Q1 highlights**



**Commercialisation of  
Pepaxti**



**Next steps for  
Oncopeptides**



**Financials**

# Q1 highlights 2023

## January-March

- Monica Shaw appointed CEO on the 4th of January, and Holger Lembrér appointed CFO and took office on January 18
- Research grant from Sweden's Innovation Agency on March 28, to explore PDC platform in solid tumors incl. glioblastoma
- Publication of Lighthouse data, OCEAN QoL and Anchor data

## Events after the period

- Oncopeptides issues warrants to utilize first loan tranche from European Investment Bank (EIB)



# Oncopeptides: value drivers



## Pepaxti -Evolution of a proven Concept

Our treatment, Pepaxti, is approved in a growing market with a large unmet need for more options—especially for the elderly population



## Leading With Purpose

With diversified representation including a balanced gender, our new leadership has the skillset, agility, and values needed to move the company forward in a meaningful way



## Proven and Promising

With one tried and tested platform and one that's on the cusp, our innovative approach powers a robust pre-clinical pipeline with immense potential for patients



## Treatment Without Compromise

We're focused on treatment that prolongs life—not at the detriment of quality of life



## Financially-disciplined

We are targeting to be cash positive and profitable by 2026

# The experience and expertise for commercial excellence in multiple myeloma



**Monica Shaw**

Chief Executive Officer

Bachelor of Medicine/Surgery (MBBS), 15+ products launched, across multiple companies and geographies



**Sofia Heigis**

Chief Commercial Officer

Master in Pharmacology, launched 9+ products at AstraZeneca, 15+ years in pharma industry



**Holger Lembrér**

Chief Financial Officer

CFO experience from a global organization, 15+ years of accounting and finance experience



**Jakob Lindberg**

Chief Scientific Officer

10+ years at Oncopeptides  
Medical License in Molecular Immunology,  
Master of Science in pre-clinical medicine



**Sara Svärdgren**

Head of Human Resources

Previously in the financial industry, 10+ years of managerial and leadership experience



**Eva Nordström**

Chief Operating Officer

10+ years at Oncopeptides, previously Pharmacia and AstraZeneca



# Our cumulative experience adds up

Our team's credentials fuse scientific rigor with commercialization expertise.



Strong medical and scientific experience



Deep haematology launch experience and healthcare professional network



Hybrid business and science minded field team



+24 Products launched globally among our leadership team



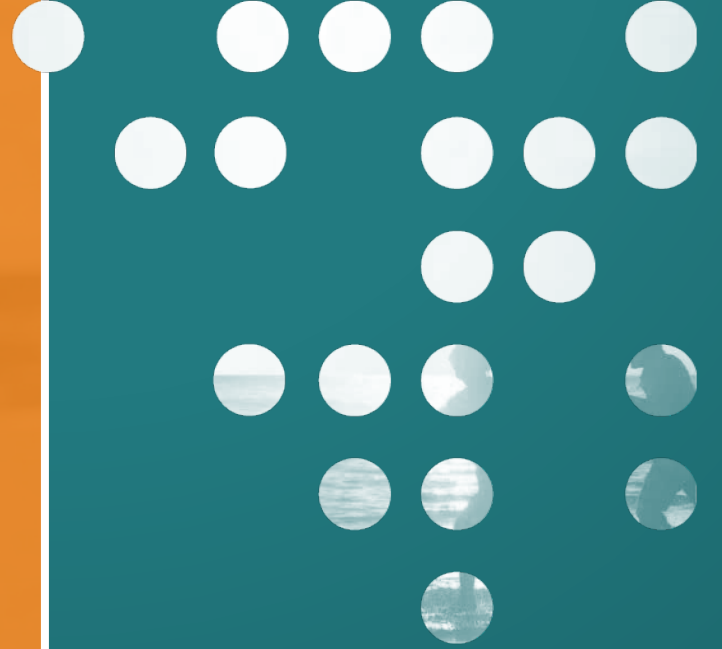
Diverse experience across big pharma and rare disease backgrounds



Inclusion through over 10 countries represented by our employees and strong gender balance



# SCIENTIFIC FOCUS





# An unmet need in a growing market

## The Multiple Myeloma patient population is expanding and aging

- The second most common hematological disease<sup>1</sup>
- In Europe, 50,900 people were diagnosed with MM, and more than 32,500 patients died<sup>2</sup>
- Median age of onset is 72 years<sup>3</sup>

## With no cure, patients continue to move to later lines of therapy after relapse, and multiple myeloma is ultimately fatal

- 5-year survival is 50%<sup>5</sup>

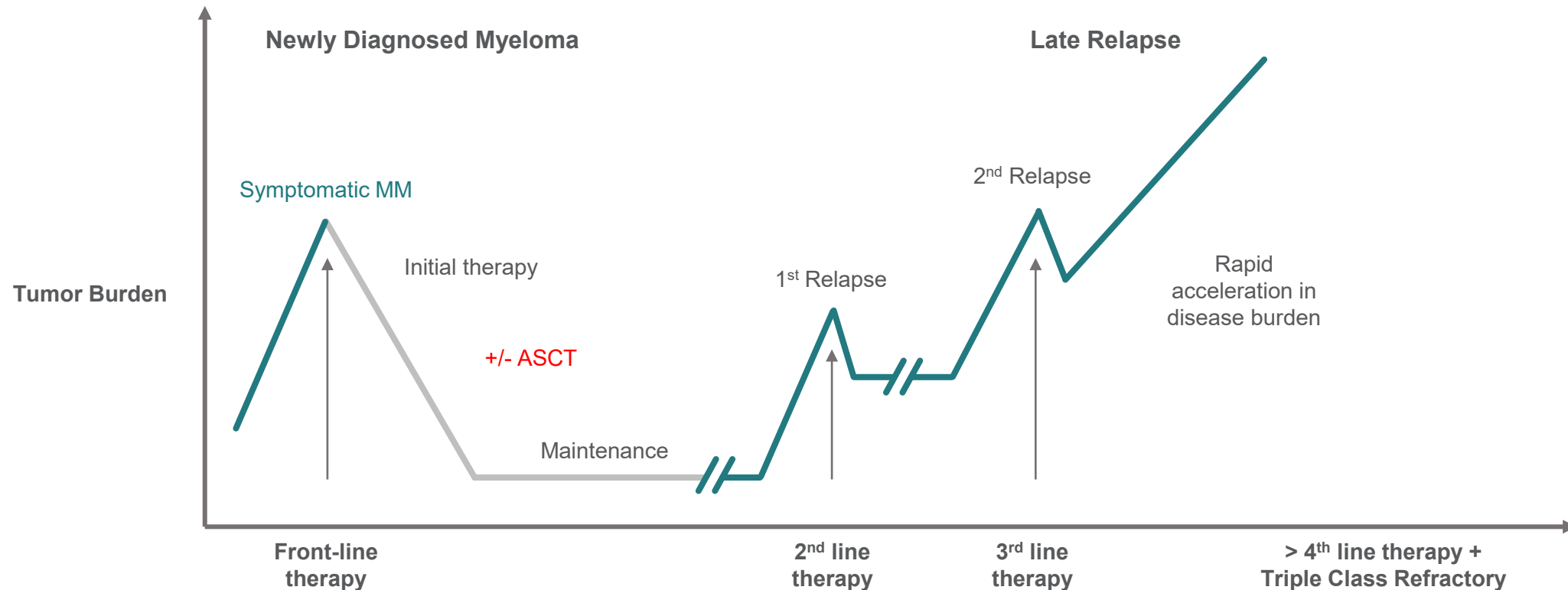
## New therapies are better suited for younger and healthier patients

- Triple-class refractory multiple myeloma patients are not all suitable for CAR-T and BiTEs due to logistics or side effect challenges



1. Kazandjian D. Multiple myeloma epidemiology and survival: A unique malignancy. *Semin Oncol.* 2016;43(6):676-681. doi:10.1053/j.seminoncol.2016.11.004 2. Cancer Today Population Factsheets: Europe Region. Available at: <https://gco.iarc.fr/today/data/factsheets/populations/908-europe-fact-sheets.pdf>. Last accessed: March 2022. 3. Multiple myeloma - statistics. Cancer.Net. <https://www.cancer.net/cancer-types/multiple-myeloma/statistics/>. Published March 31, 2023. Accessed April 26, 2023. 4. Willan J, Eyre TA, Sharpley F, Watson C, King AJ, Ramasamy K. Multiple myeloma in the very elderly patient: challenges and solutions. *Clin Interv Aging.* 2016;11:423-435. Published 2016 Apr 15. doi:10.2147/CIA.S89465. 5. Survival statistics for multiple myeloma: The MMRF. [themmrf.org](http://themmrf.org). <https://themmrf.org/multiple-myeloma/prognosis/understanding-survival-statistics/>. Published November 17, 2022. Accessed April 24, 2023.

# Treatment of multiple myeloma is a marathon, not a sprint



Adapted from Borello, Leuk, Res, 2012; Richardson et al., Blood Cancer J, 2018





## What Multiple Myeloma Patients Deserve

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**Accessible and affordable therapies with limited treatment burden, particularly in elderly patients whose treatment options are often exhausted**

# Top partnerships to tackle the burden



“Patients with advanced MM are often not fit and **suffer from side effects of previous treatments.**”

– *Maria-Victoria Mateo,*  
Head Of Clinical Trial Unit and Myeloma Program Director,  
University of Salamanca, Spain, HORIZON study investigator/author and LIGHTHOUSE lead investigator



“Patients in later lines and RRMM are by definition **heavily pre-treated**, so effective therapy that does not impact quality of life to a greater extent than necessary is clearly an advantage.”

– *Paul Richardson,*  
Professor Of Medicine, Harvard Medical School,  
Member of Oncopeptides Clinical Advisory Board, Lead author of HORIZON study



“For patients in later treatment lines, it gets more **challenging to ensure disease control** over a meaningful duration of time.

– *Fredrik Schjesvold,*  
Head Of Myeloma Center at Oslo University Hospital, Lead author of OCEAN study



# A meaningful difference in multiple myeloma



## Pepaxti is bringing clinical benefit to patients with triple-class refractory (TCR) MM

- ✓ Offers patients with TCR MM an opportunity to switch to an untapped and **new mode of action**.
- ✓ Demonstrated clinically meaningful **efficacy** in heavily pre-treated RRMM patients who are TCR
- ✓ The **safety** profile consists primarily of adverse events that are predictable and manageable
- ✓ Over time, treatment with melflufen may sustain or improve health-related **quality of life** in patients with TCR MM.

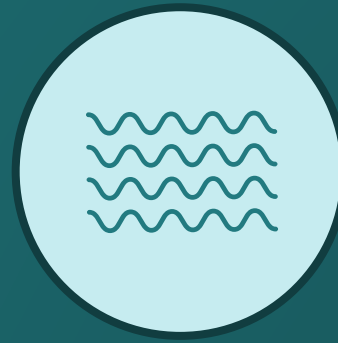
# The clinical development of Pepaxti



## HORIZON Phase II

Published in *Journal of Clinical Oncology*

Melflufen plus dexamethasone showed clinically meaningful efficacy and a manageable safety profile in patients with heavily pretreated RRMM



## OCEAN Phase III

Published in *The Lancet Haematology*

Melflufen plus dexamethasone showed superior progression-free survival than pomalidomide plus dexamethasone in patients with RRMM



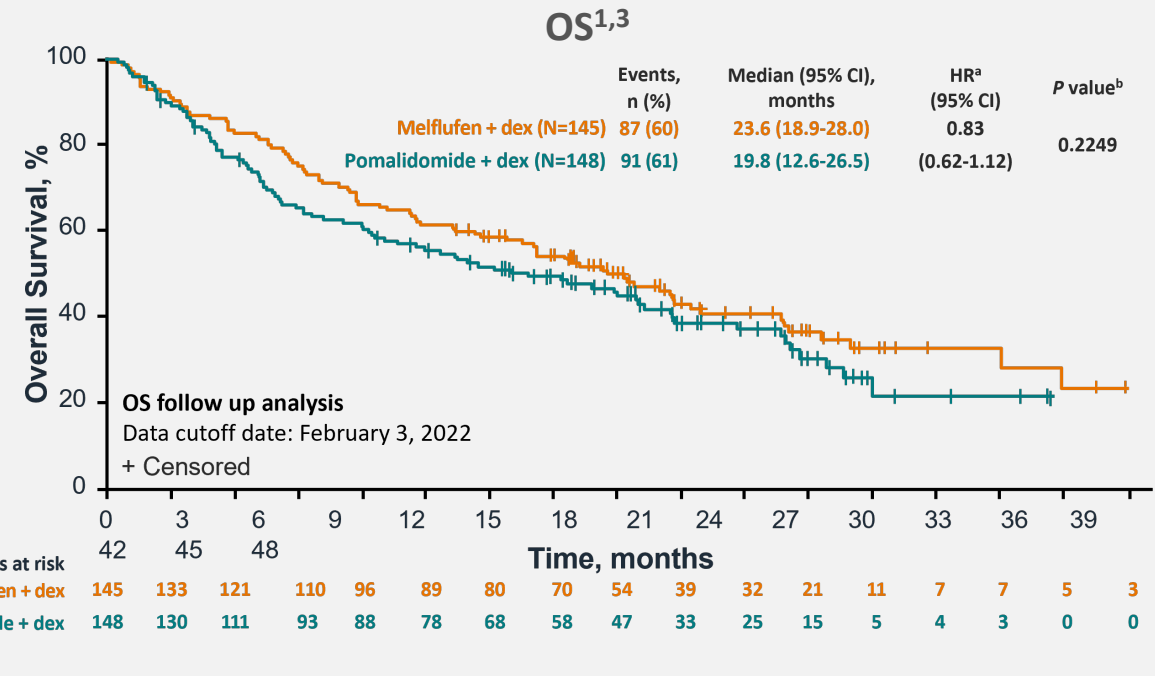
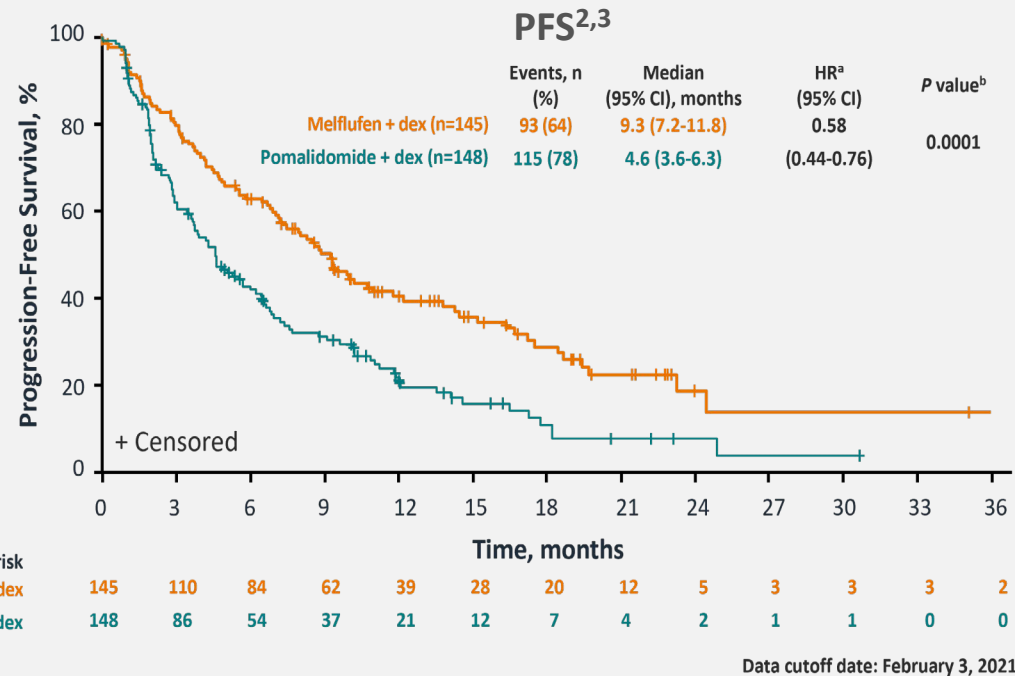
## LIGHTHOUSE Phase III

Poster presentation *EMN*

Second phase 3 study to confirm the clinical benefit of melflufen in multiple myeloma patients with a treatment history with no stem-cell transplant



# OCEAN Data Confirmed The Approved Label<sup>1</sup>



## Post-hoc analyses: Subgroup analysis of Non-ASCT patients and ASCT patients with TTP of ≥ 36 months<sup>1</sup>

ASCT, autologous stem cell transplant; CI, confidence interval; dex, dexamethasone; melflufen, melphalan flufenamide; OS, overall survival; HR, Hazard Ratio; TTP, time to progression.

<sup>a</sup>Unstratified hazard ratio. <sup>b</sup>Log-rank P value.

1. European Medicines Agency. Assessment Report. [https://www.ema.europa.eu/en/documents/assessment-report/pepaxti-epar-public-assessment-report\\_en.pdf](https://www.ema.europa.eu/en/documents/assessment-report/pepaxti-epar-public-assessment-report_en.pdf). Accessed August 26, 2022. 2. In House Data.

Oncoceptives AB (publ). DoF ALL-DOF-000055; 3. US Food and Drug Administration. Oncologic Drugs Advisory Committee (ODAC) Meeting. <https://www.fda.gov/media/161678/download>. Accessed December 07, 2022.

# Differentiated go to market approach



**Targeted country roll out to maximise profitability**



**Focused field force with mix of science and business background**



**Centralised marketing, medical and market access support to optimize costs**



**Strong value proposition for Pepaxti at competitive cost compared to comparators**



**Mix of self commercialization and distributor model allows selected investment and optimised P&L**



# The future of Pepaxti



**Pepaxti launched in Germany.**  
Acquiring depth and breadth of HCP prescribing and advocacy  
Negotiating price with German payer authorities; to be finalized by Q4



**Type II variation in progress.**  
Outcome due Q3



**Initiate expansion into new markets with Pricing and Reimbursement discussions and Early Access Programs**



**Explore distributor options in CEE and Partnership options in China/ Japan**



**Goal is to have Pepaxti launched in majority of European countries by 2026 and become a profitable business after 3 years**



# Increased presence on the ground to drive Pepaxti awareness



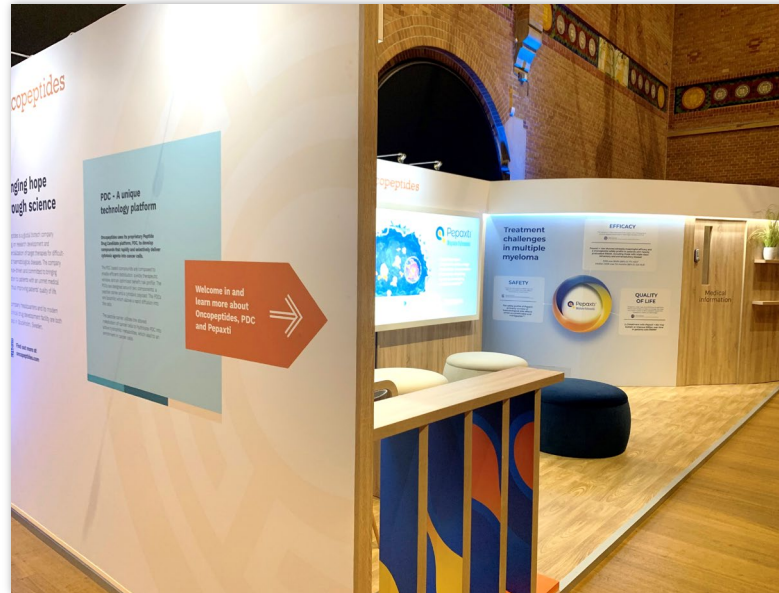
ONKORAT



9<sup>th</sup> Heidelberg Myeloma Workshop

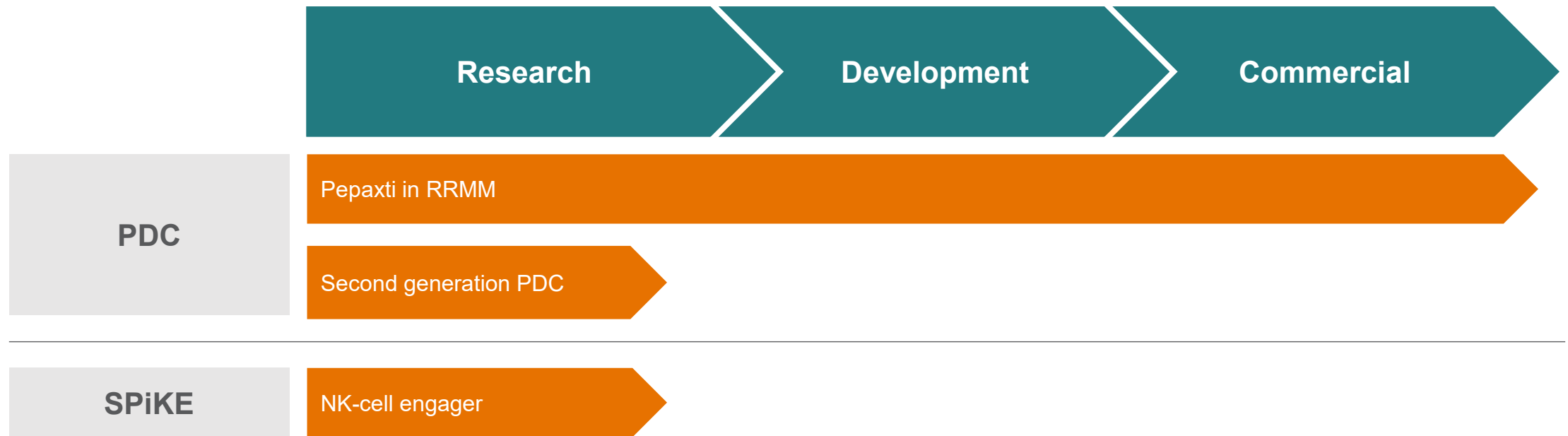
Post-ASH 2023  
Highlights der ASH-Jahrestagung

Veranstaltung  
Perspektive in der Hämato-Onkologie





# Continuing to progress our pipeline through a proven R&D engine powered by two platforms



PDC, Peptide Drug Conjugate; SPiKE, Small Polypeptide based Killer Engager.

# Impacting not only Multiple Myeloma but beyond PDC PLATFORM

## Peptide Drug Conjugate (PDC): Tried And Tested Innovation

Exploits differences between healthy cells and cancer cells to better target the cancer cells

Improves patient quality of life through fewer side effects

Enables us to build a robust, flexible drug candidate pipeline

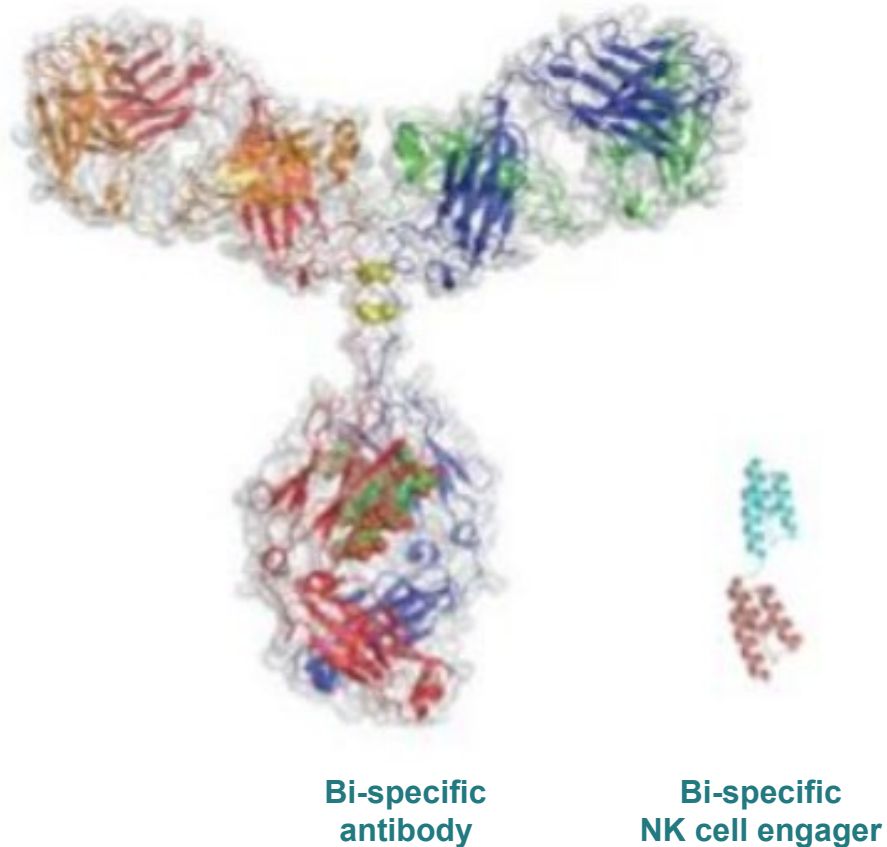
Follow-up molecules with potential also to go beyond hematology in other indications with high unmet need, such as glioblastoma, mesothelioma and triple negative breast cancer



Co-funded by  
the European Union

**Oncopeptides receives a research grant from Sweden's Innovation Agency to explore the PDC platform in solid tumors**

# Impacting not only Multiple Myeloma but beyond SPIKE PLATFORM



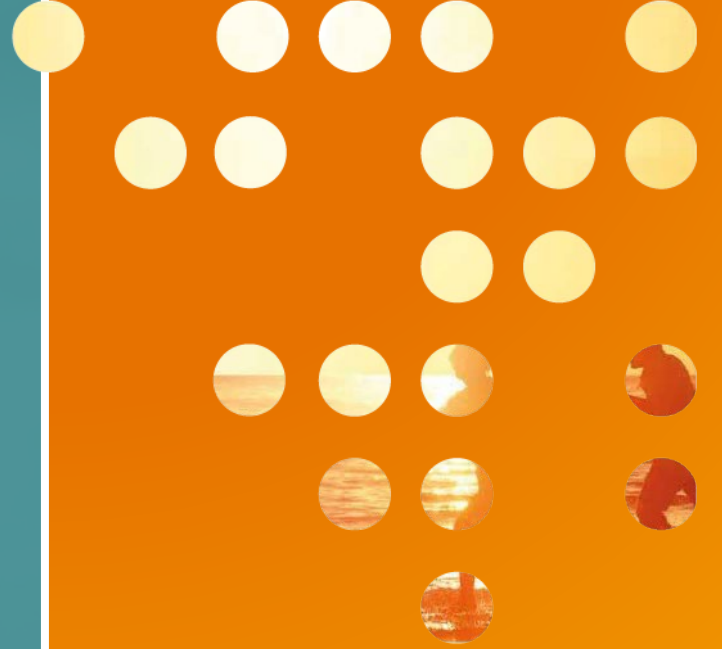
## Small Polypeptide based innate Killer Engagers (SPIKE): A Platform With Exciting Potential

- Natural killer cell engaging immunotherapy that uses affibody technology enables superior tissue penetration and immune cell activation
- This results in effective target cell killing and potentially less risk of immune system exhaustion.
- NK cells are becoming increasingly important to avoid cytokine release syndrome associated with T-cell activating immunotherapies such as CAR-Ts and BiTEs
- Very small molecules enable synthetic production, and offer a larger and more cost-effective manufacturing process





# FINANCIALS



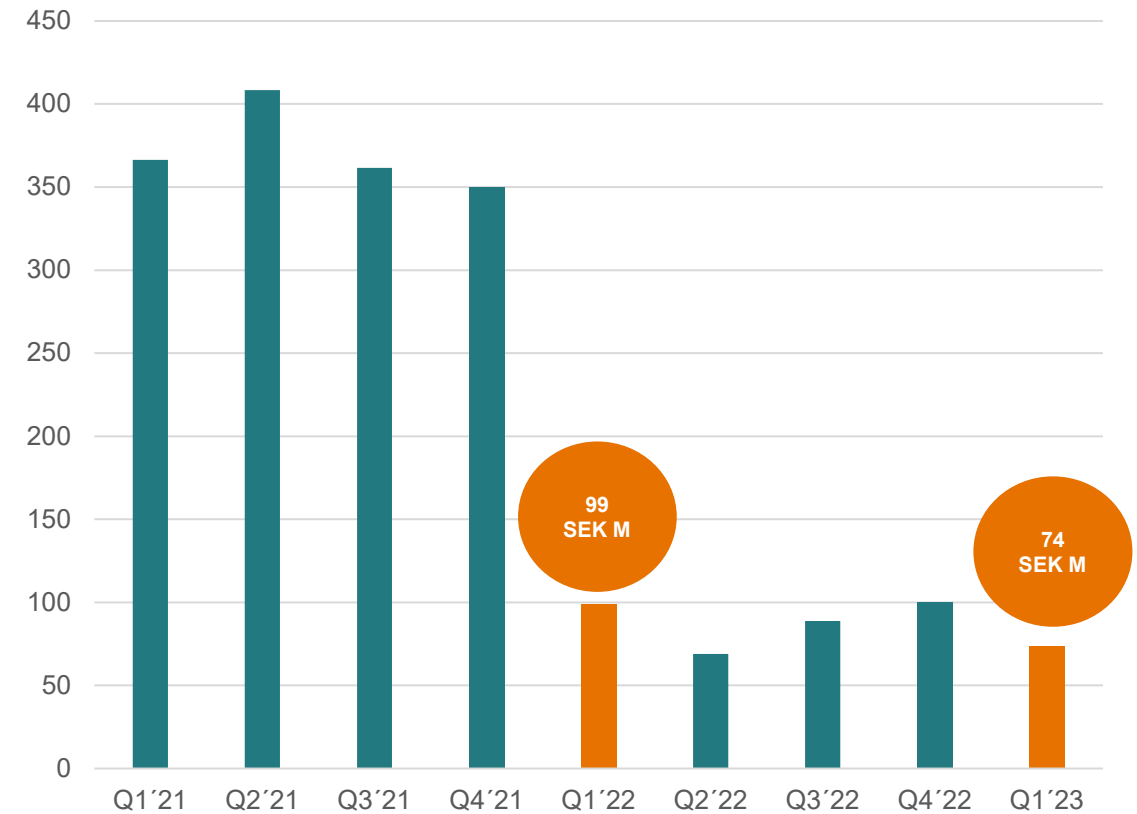
# Financial overview

| SEK M                          | Jan-Mar 2022 | Jan-Mar 2023 | Jan-Dec 2021    | Jan-Dec 2022  |
|--------------------------------|--------------|--------------|-----------------|---------------|
| Net sales                      | -            | 1.1          | 118.3           | 8.4           |
| COGS                           | -            | -0.0         | -53.1           | -0.0          |
| <b>Gross profit</b>            | -            | <b>1.1</b>   | <b>65.2</b>     | <b>8.3</b>    |
| Expenses                       | -99.1        | -75.3        | -1,418.5        | -354.5        |
| Other operating income/expense | 0.2          | 1.5          | 67.6            | 2.2           |
| <b>EBIT</b>                    | <b>-98.9</b> | <b>-72.7</b> | <b>-1,420.3</b> | <b>-348.3</b> |
| Net financial items            | 0.3          | 0.5          | -0.5            | 11.7          |
| Tax                            | 0.0          | 1.2          | -8.9            | -0.3          |
| <b>Net profit</b>              | <b>-98.6</b> | <b>-71.0</b> | <b>-1,430.3</b> | <b>-336.9</b> |

# Operating expenses

- R&D, decreased from 66 MSEK in Q1-22 to 30M in Q1 -23
  - In the first quarter refunds of 23M from completed clinical studies was received
- S&M, increased from 10 MSEK in Q1-22 to 23 MSEK in Q1 -23
  - Increased commercial activities in Europe in general and in Germany in particular
- G&A decreased slightly from 23 MSEK in Q1 to 22 MSEK in Q1 -23
- Cash flow from operating expenses was -89 MSEK in Q1 -23

## SEK M

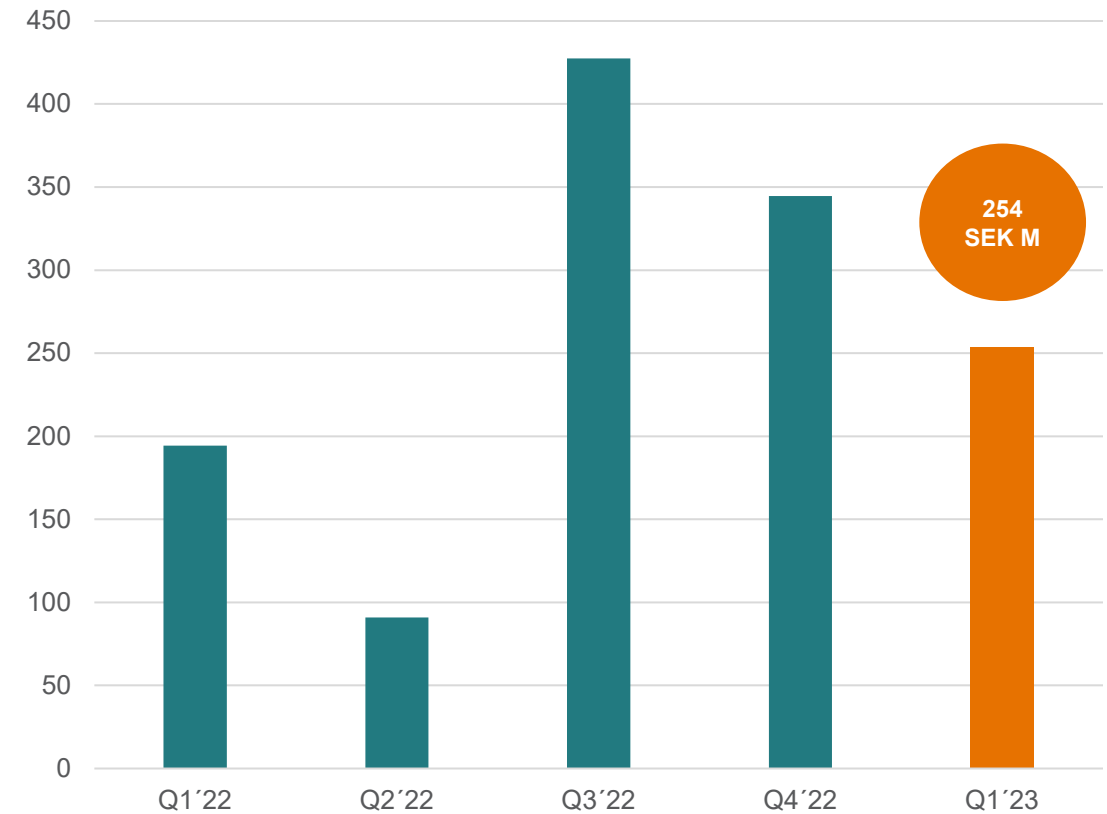




# Liquidity

- Cash and short term investments was 254 MSEK by end of Q1 2023 compared with 345 MSEK by year end 2022
- First tranche from European Investment Bank amounting to €10m will be utilized and payment is expected to be received during May
- Targeting to be cash positive 2026.

## SEK M



# What we are doing to reach the market opportunity



**Financial  
discipline**



**Cash positive  
by 2026**



**Targeted European  
launch plan**

# Where We Are Headed

- **Financial discipline**
- **Launch success in Germany**
- **Geographic expansion**
- **Pipeline progression**
- **People and culture**



# Why Oncopeptides



Pepaxti is approved in a growing market with a large unmet need for more options



New leadership means a new era for Oncopeptides



Our innovative approach powers a robust pre-clinical pipeline with potential



We're focused on closing the unmet need for treatment without compromise



We're targeting to be financially disciplined